

Report of Condition of Bank Published Pursuant to Section 32(3) of the Banking and Financial Institutions Act, 2006

PUBLICATION OF FINANCIAL STATEMENTS (Regulation 5)

BALANCE SHEET (AMOUNTS IN MILLIONS OF TANZANIAN SHILLINGS) A. ASSETS	Current Quarter 31st March 2017	Previous Quarter 31st December 2016
l Cash	3,964	4,29
2 Balances with Bank of Tanzania	10,909	13,61
Investments in Government securities	64,273	58,45
Balances with other banks and financial institutions	8,307	4,14
Cheques and items for clearing	176	(3
5 Inter branch float items	0	<u>y</u>
7 Bills negotiated	0	
3 Customers liabilities for acceptances	0	
Interbank loans receivable	0	
Investments in other Securities	0	Makes and American
Loans, Advances and Overdrafts (net of allowances for probable losses)	93,689	97,07
2 Other Assets	4,729	4,36
B Equity Investments	500	50
Underwriting Accounts Property and Equipment	1,739	1,98
TOTAL ASSETS	188,285	184,38
B. LIABILITIES		
7 Deposits from other banks and financial institutions	20,520	14,75
Customer deposits		116,95
Cash letters of Credit	111,920	110,95
Special Deposits	324	14
Payment orders/transfers payable	0	14
2 Bankers' cheques and drafts issued	320	33
Accrued taxes and expenses payable	1,696	1,7
Acceptances outstanding	0	1,1
Interbranch float items	0	
Unearned income and other deferred charges	5,632	5,36
7 Other Liabilities	2,993	64
Borrowings	12,806	12,60
TOTAL LIABILITIES	156,210	152,50
NET ASSETS/(LIABILITIES) (16 minus 29)	32,075	31,88
C.SHAREHOLDERS' FUNDS		
1 Paid up Share Capital	22,627	22,6
2 Share Premium	7,076	7,0
Retained Earnings	-689	-3,2
4 Profit (Loss) Account	190	1,8 3,5
5 Regulatory Reserve 5 Minority Interest	2,871	3,5
7 TOTAL SHAREHOLDERS' FUNDS	32,075	31,8
Contingent Liabilities	3,238	8,5
9 Non performing Loans & Advances	9,897	11,5
O Allowances for Probable Losses	4,493	5,5
Other non Performing Assets	0	0,0
D.SELECTED FINANCIAL CONDITION INDICATORS		
Shareholders Funds to Total Assets	17%	17
Non performing Loans to Total Gross Loans	10%	11
Gross Loans and Advances to Total Deposits	74%	78
Loans and Advances to Total Assets	50%	53
Earning Assets to Total Assets	88%	87
Deposits Growth i) Assets Growth	-4%	4
HASSEIS CHOWIN	2%	-3

Current Quarter Current Quarter 31st March 2017 31st March 2 31st March 2017 31st March 2 2,446 2 2,446 2 3,145 2 3,145 2 3,145 3						
Interest Income		W				
Interest Income 4,621 4			Current Quarter 31st March 2017	Comparative Quarter 31st March 2016	Current Year Cumulative 31st March 2017	Comparative Year Cumulative 31st March 2016
Nature of Employees Stellands of Earth of Ea			4.621	4.810	4.621	4.810
Net Interest Income (1 + 2)		Interest Expense	(2,175)	(2,002)	(2,175)	(2,002)
Pade Debts Written-Off Impairment Losses on Loans and Advances 2,316 2 2 Impairment Losses on Loans and Advances 2,316 2 Non Interest Income:	,	Net Interest Income (1 + 2)	2,446	2,807	2,446	2,807
Impairment Losses on Loans and Advances	7	Bad Debts Written-Off	91	398	91	398
Non Interest Income: Process and Commissions 180	4)		(221)	(213)	(221)	(213)
Non Interest Income: Foreign Currency Dealings and translation Gain/(Loss) Fees and Commissions Dividend Income Dividend Income 3,145 3			2,316	2,993	2,316	2,993
Non Interest Expenses: Salaries and Benefits Fees and Commission Other Operating Broner Tax Provision Income Tax Provision Number of Employees Basic Earnings per Share Diluted Barnings per Share Diluted Barnings per Share (i) Return on Average Total Assets (ii) Return on Average Shareholder Funds (iii) Return on Average Shareholder Funds (iv) Return on Shareholder	w 1	Non Interest Income:	081	253	180	053
Dividend Income	. 9	Possessions and Commissions	614	579	614	579
Salaries and Benefits Salaries and Benefits	6.9	Dividend Income	0	0	0	0
Salaries and Benefits	9.9	Other Operating Income	35	41	35	41
Non Interest Expenses: (1,304) (1 Salaries and Benefits 0 0 Fees and Commission (1,550) (1 Other Operating Expenses (2,855) (2 Operating Profit /(Loss) Before Taxation 291 Income Tax Provision (87) Profit/(Loss) After Income Tax 203 Number of Employees 94 Basic Earnings per Share 8.99 Diluted Earnings per Share 5 Number of Branches 5 SELECTED PERFORMANCE INDICATORS 5 (i) Return on Average Total Assets (ii) Return on Average Shareholder Funds 3.6% (iii) Return on Average Shareholder Funds 3.6% 1	10		3,145	3,866	3,145	3,866
Salaries and Benefits	5	Non Interest Expenses:			3	,
Pees and Commission Other Operating Expenses Other Operating Expenses Other Operating Expenses Operating Profit /(Loss) Before Taxation Income Tax Provision Profit /(Loss) After Income Tax Number of Employees Basic Earnings per Share Diluted Earnings per Share Number of Branches SELECTED PERFORMANCE INDICATORS (i) Return on Average Total Assets (ii) Return on Average Shareholder Funds (iii) Return on Shareholder Funds (ii	7.	Salaries and Benefits	(1,304)	(1,403)	(1,304)	(1,403)
(2,855)	7. 1	Pees and Commission	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 (1 519)	0 (1.550)	0 (1.519)
Operating Profit /(Loss) Before Taxation Income Tax Provision Profit/(Loss) After Income Tax Number of Employees Basic Earnings per Share Diluted Earnings per Share Number of Branches SELECTED PERFORMANCE INDICATORS (i) Return on Average Shareholder Funds (ii) Return on Average Shareholder Funds (iii) Return on Average Shareholder Funds	:	control of the second of the s	(2,855)	(2,921)	(2,855)	(2,921
Profit / (Loss) After Income Tax Profit / (Loss) After Income Tax Number of Employees Basic Earnings per Share Diluted Earnings per Share Number of Branches SELECTED PERFORMANCE INDICATORS (i) Return on Average Total Assets (ii) Return on Average Shareholder Funds (iii) Return on Average Shareholder Funds (iii) Return on Average Shareholder Funds (iii) Return on Average Shareholder Funds (iiii) Return on Average Shareholder Funds (iiiii) Return on Average Shareholder Funds	w	Operating Profit /(Loss) Before Taxation	291	945	291	945
Number of Employees Basic Earnings per Share Diluted Earnings per Share Number of Branches SELECTED PERFORMANCE INDICATORS (i) Return on Average Total Assets (ii) Return on Average Shareholder Funds (iii) Return on Average Shareholder Funds (iiii) Return on Average Shareholder Funds	O1	Income Tax Provision	(87)	(283)	(87)	(283)
Number of Employees Basic Earnings per Share Diluted Earnings per Share Number of Branches SELECTED PERFORMANCE INDICATORS (i) Return on Average Total Assets (ii) Return on Average Shareholder Funds (iii) Return on Average Shareholder Funds (iii) Return on Average Shareholder Funds (iiii) Return on Average Shareholder Funds (iiii) Return on Average Shareholder Funds (iiii) Return on Average Shareholder Funds	7	Profit/(Loss) After Income Tax	203	661	203	661
Number of Employees Basic Earnings per Share Diluted Earnings per Share Number of Branches SELECTED PERFORMANCE INDICATORS (i) Return on Average Total Assets (ii) Return on Average Shareholder Funds (iii) Return on Average Shareholder Funds (iii) Return on Average Shareholder Funds (iiii) Return on Average Shareholder Funds (iiii) Return on Average Shareholder Funds (iiii) Return on Average Shareholder Funds	4					
8.99 E INDICATORS Assets 0.6% cholder Funds 3.6% 17.0% 17.0% 18.7.0%	\Box	Number of Employees	94	103	94	103
8.99 2 5 6 1 NDICATORS Assets 6.6% 8.7 3% 8.7 3% 8.7 3% 8.7 3% 8.7 3% 8.7 3% 8.7 3% 8.7 3% 8.7 3% 8.7 3% 8.7 3% 8.7 3%	1	Basic Earnings per Share	9.26	30.09	9.26	30.09
SELECTED PERFORMANCE INDICATORS (i) Return on Average Total Assets (ii) Return on Average Shareholder Funds (iii) Return on Average Shareholder Funds (iii) Return on Average Shareholder Funds (iii) Return on Average Shareholder Funds	1;	Diluted Earnings per Share	8.99	29.22	8.99	29.22
0.6% 3.6% 1.7%	1		ıo	3	2	S.
3.6%		SELECTED PERFORMANCE INDICATORS				
3.6%		(i) Return on Average Total Assets	%9.0	2.0%	%9.0	2.0%
%C L8		(ii) Return on Average Shareholder Funds	3.6%	12.4%		
0/7:10		(iii)Non Interest Expenses to Gross Income	87.2%	79.4%	ω	7
(iv)Net Interest Income to Average Earnings Assets 7.0%			%0.9	7.0%	%0.9	7.0%



CASH FLOW STATEMENT FOR THE QUARTER ENDED MARCH 31, 2017

I.	Cash flow from operating activities		
	(AMOUNTS IN MILLIONS OF TANZANIAN SHILLINGS)	Current Quarter 31st March 2017	Previous Quarter 31st December 2016
	Operating Profit /(Loss) Before Taxation	291	1,169
	Adjustments for:		
	-Impairment/Amortization	284	119
	-Net change in Loans and Advances	3,381	(7,015)
	-Gain/loss on Sale of Assets	0	(24)
	-Net change in Deposits	(4,848)	(308)
	- Due from and to other Banks	4,679	9,919
	-Net change in Short Term Negotiable Securities	(10,419)	(19,595)
1	-Net change in Other Liabilities	1,789	(1,214)
	-Net change in Other Assets	(154)	575
	- Tax Paid	95	89
	-Others (specify) SMR- Movement	0	0
	Net cash provided (Used) by operating activities	(4,901)	(16,286)
II.	Cash flow from investing activities:		
	Dividend Received	0	0
	Purchase of Fixed Assets	(38)	(107)
	Proceeds from Sale of Fixed Assets	0	24
	Others (specify) - Purchase of Intangible Assets	0	0
	Net cash (Used in) /generated from investing activities	(38)	(83)
III.	Cash flow from financing activities:		
	Repayment of Long-term Debt	0	(1,699)
	Proceeds from Issuance of Long Term Debt	0	0
	Proceeds from Issuance of Share Capital	0	0
	Payment of Preference Dividends	0	0
	Net Change in other Borrowings	- 0	0
	Others (specify) - WHT paid on Bonus Shares	0	0
	Net Cash generated from Financing Activities	0	(1,699)
IV.	Cash and Cash Equivalents:		
	Net Increase/ (Decrease) in Cash and Cash Equivalents	(4,939)	(18,068)
	Cash and Cash Equivalents at the beginning of the Quarter	28,846	46,914
	Cash and Cash Equivalents at the end of the Year	23,907	28,846

Pankaj Kansara **Managing Director & Chief Executive Officer** 24th April 2017 Msafiri Kibebeti **Head of Finance** 24th April 2017 Christopher Kazalla **Head of Internal Audit** 24th April 2017

We, the under-named, non-executive members of the Board of Directors, attest to the correctness of the above Statements. We declare that the Statements have been examined by us, and to the best of our knowledge and belief have been prepared in conformance with the instructions and are true and correct.

Name

Date

1. Shiraz Pira (Director)

24th April 2017

2. Sharmapal Aggarwal (Chairman)

24th April 2017